

West Central Wisconsin – Care Management Collaborative			
Committee	Governing Council		
Date/Time	October 16, 2006, 9:00 a.m. – 3:00 p.m.		
Location	Sleep Inn & Suites Conference Center, Hwy 29 & County T, West of Chippewa Falls.		
Chair/Facilitator	Reggie Bicha/Rich Kammerud		
Minutes Scribe	Laurel Kieffer		
Agenda Item	Time	Discussion	Action
1. Call to Order	9:15		
2. Introductions		Introductions made. Sign-in sheet passed around.	
3. Announcements		10-23-06 series of meeting reviewed. Meeting calendar sent around for additions and corrections. Decided that the November 20 th meeting will occur from 10:00 – 4:00 with an informal social gathering afterwards.	
4. Public Comment		None	
5. Approve Agenda	2:00	Approved	
6. Approve Minutes		Approved with modification under Implementation A narrative.	
7. Financial Update		Paul Cook will be posting the financials on Base Camp	
8. Action items status update	2:15	Laurel encouraged counties to host the community forums before the end of the year and offered to assist as counties have need. Committee is being formed to develop a template to assess fiscal impact of LTC redesign on counties. Overviews of ADRC and CMO RFP will be created with county board members as target audience. Reggie thanked everyone for today’s presentations.	
Business	Time	Discussion	Action
1. Gaining insights on risk	9:00 - 11:00	Presentation by current providers on risk	See attached comments page 4
2. Implementation A	11:15	Presentation and discussion on current status	See attached comments pages 4-5
Lunch Break	12:15		
3. Implementation B	1:00	Presentation and discussion on current status	See attached comments page 5
4. Data MOU Update	2:00	Review as posted on Base Camp. Sign and send to TMG.	

Committee Reports	Time	Discussion	Action
1. Steering Committee: R Kammerud	2:05	Steering Committee membership replacement	Reggie will recruit new Steering Committee member.
2. BCA/County Waivers Cheryl Huenink			No action at this time
3. ADRC		Judy Demers reported on meeting with DHFS consultant Buck. Laurel will forward the following questions to State – Charles Jones. ADRC money in budget proposal --- how much is from OAA? How will this impact local aging departments? Clearer definition of the funding formula and its impact on local funds. Laurel will post the contract information regarding the ADRC consultant on Base Camp.	
4. Developmental Disabilities: D Ciesielski		Highlighted the recent discussions on care management, identifying values, and determining the ways that providing care is the same or different. Listening sessions will be held in November organized by consumer members on the committee. Rich suggested that there may some need for CHP or GHC to assist counties in learning how to provide managed care to all target populations. Consider how the DD care management work can be applicable to the other target groups.	
5. Communication: P Wickter, K Bullock		The committee is developing two documents to share: P Core values for consumer/stakeholder involvement P Guidelines for stakeholder involvement	
6. Self-directed supports Tom Wirth		No date has been set yet to meet. Tom will post the recent self-directed supports document on Base Camp.	
Adjournment	3:05		
Next Meeting Dates	Time	Location	Agenda
Monday, Nov 20	10:00 – 4:00	Sleep Inn & Suites Conference Center, HWY 29 & County T, Chippewa Falls. Social gathering afterwards.	
Monday, Dec 18	9:00	Sleep Inn & Suites Conference Center	

Name	Organization	Email	Present
Balzer, Chuck	Pierce Co. DHS	cbalzer@co.pierce.wi.us	X
Bauman, Brent	CHP	bbauman@chpmail.net	X
Beaulieu, Shereen	Eau Claire Co. DHS	Shereen.Beaulieu@co.eau-claire.wi.us	
Benson, Joan	GHC	jbenson@group-health.com	X
Bicha, Reggie	Pierce Co. DHS	rbicha@co.pierce.wi.us	X

Bullock, Karen	CHP	KBullock@chpmail.net	X
Carlson, Carroll	GHC	ccarlson@group-health.com	
Ciesielski, Dennis	Dunn Co. DHS	dciesielski@co.dunn.wi.us	X
Cook, Paul	CHP	pcook@chpmail.net	X
Demers, Judy	Barron Co. Dept. of HHS	Judy.demers@co.barron.wi.us	X
Hanson, Margaret	Eau Claire Co. DHS	Margaret.Hanson@co.eau-claire.wi.us	X
Hobbs, Theresa	TMG	Theresa.Hobbs@tmg-wis.com	
Huberty-Shilts, Nancy	Chippewa Co. DHS	Nhuberty-shilts@co.chippewa.wi.us	X
Huenink, Cheryl	Dunn County DHS	chuenink@co.dunn.wi.us	X
Johnson, Fred	St. Croix County Dept. HHS	fredj@co.saint-croix.wi.us	X
Lockwood, Ron	St. Croix Co DHHS		X
Kammerud, Rich	Polk County DHS	richk@co.polk.wi.us	X
Laehn, Gary	Clark County DSS	Gary.Laehn@co.clark.wi.us	X
McConaughey, Christina	Group Health Cooperative	cmconau@group-health.com	
Moen, Dorothy	Eau Claire County Dept of Aging & Resource Center	dorothy.moen@co.eau-claire.wi.us	
Nordheim, Gail	TMG	gail.nordheim@tmg-wis.com	X
Oftedahl, Charlene	Barron County Dept. of Aging and Disability	Charlene.Oftedahl@co.barron.wi.us	
Reitzel, Jeanette	Barron County Dept. of HHS	jeanette.reitzel@co.barron.wi.us	X
Rynders, Dave	Chippewa County DHS	DRynders@co.chippewa.wi.us	X
Sargeant, Roy	Eau Claire County DHS	Roy.Sargeant@co.eau-claire.wi.us	X
Schmitz, Jane	Clark County Community Services	Jane.schmitz@co.clark.wi.us	X
Schultz, Patty	Eau Claire County DHS	Patty.Schultz@co.eau-claire.wi.us	
Shoup, Brent	Clark County Community Services	Brent.Shoup@co.clark.wi.us	X
Thorsness, Tom	GHC	tthorsness@group-health.com	X
Tropman, Peter	TMG	Peter.Tropman@tmg-wis.com	
Wicktor, Phil	Pepin County DHS	pwicktor@co.pepin.wi.us	X
Wirth, Tom	Eau Claire County DHS	Tom.Wirth@co.eau-claire.wi.us	X
Iverson, Ann	CHP		X
Landkamer, Steve	CHP	slandkamer@chpmail.net	X
Maggitti, Carol	Clark Co DSS		X
Voigt, Sue	Clark Co Community Services		X
Wentz, Esther	St Croix County Board	wentze@frontiernet.net	X
Gast, John	Pepin Co Senior Services	john@co.pepin.wi.us	X
Sheehan, Tim	CILWW	Sheehan@cilww.com	X
Wildenberg, Earl	Dunn Co Board	asi@ameristruc.com	X
Marten, Donna	CHP	Dmarten@chpmail.net	X
Reis, Dan	Pierce Co Board	djreis@presenter.com	X
Adix, Ruth	Community Member	Raadix2@yahoo.com	X

Presentation on Risk ---

Group discussion definition of risk:

- P** Chance, extent – how much lost
- P** What’s reasonable to counties
- P** Opportunity
- P** Risk to member
- P** Mitigating risk—gaining a better understanding of risk (waiting lists, provision of services, incentives to create strategies that reduce risk), relationship between risk and incentives
- P** Risk aversion – perception that if risk is involved, it equates to loss.
- P** Greater the risk –can lead to greater returns or greater losses
- P** Comparisons of known risk to unknown risk

Managing Risk -- PowerPoint Handout

Brent Bauman, Director of Health Plan, CHP

Topics of discussion:

- P** Relationship between ADRC functional screens and CMO functional screens
- P** Requested CHP organizational chart
- P** Requested CHP organizational audit documents
- P** Competition in determining rates

Presentation by Implementation A

Roy Sargeant introduced the process. County board and stakeholder/advocacy involvement. Early on, the group identified four work areas.

- P** Plans for managing enrollment
- P** Care management and care planning
- P** 51/54 work
- P** Stakeholder/consumer involvement – benefiting from the communication committee work.

Began conversation on the readiness template.

Readiness template: Paul Cook

- P** DHFS document that outlines the tasks need to be accomplished to become a managed care organization.
- P** Sub-committee working on transitioning enrollment. Looking at ways to pilot this transitioning process with consumers, county workers, and CHP to develop process; a way to practice the team effort with enrollment. Discussing how to staff the transition and the long-term need for staff at the county level for new and ongoing county service provision. Trying to build two systems making best use of staff.
- P** Template is on Base Camp. Will be updating.

There is still discussion on levels of risk and county involvement in the private care management governance.

Time table: Karen Bullock

- P** Reviewed the handout on timeline

P Conclusion that a February 1 request for the proposal will be challenging yet realistic.

P Forced each county to assess where they are at in being ready to commit.

Policy decision making status: Cheryl Heunink

P Highlighted critical policy decisions needed from the county decision makers – ultimately the most important being: Does county want to be part of a financial risk-bearing CMO?

P The document can be made available on Base Camp for use or modification as presented.

P Hopeful that the funding proposal agreements between WCSA and DHFS will be funded by the state.

P Working to determine the ADRC responsibilities that need to be addressed.

P Important to remember that the commitment to any one model by participating counties is still open to discussion...still somewhat fluid.

Presentation by Implementation B

Presentation outlined in a slide handout.

Discussion points:

P Model A –MCO consists of counties as public partners

P Model B – independent stand alone organization

P Rich, Reggie, and Gail presented cost/benefit discussion of each model pertaining to county impact.

P Public private contractual relationship would focus on members in common between the public MCO and the Private HMO

P Reasons for continuing to move forward on this track include

- Builds on public system expertise in LTC
- Maintains strengths of public system ---close to citizens, elected official representation, **of the people, by the people, for the people.** Have faith in county government to provide quality services.
- Enhances the knowledge, relationship with providers
- Linkages and coordination with the 51/54 systems
- Where there's a potential for risk, there's a potential for gain –focus on re-investment
 - § To consumers
 - § To human service infrastructure
 - § To all target populations
 - § Other services (integrated parts of human service agencies –enhances all parts of human services service delivery –benefits other county constituents)
- Consistent with “visions” proposal put forth by Wisconsin County’s Association
- Discuss the short and long-term costs and benefits of adopting any of the given models - what is the best route?
- Successful model in Minnesota
- Long-term vs short-term perspective

P Will be bringing back perspective business pro forma and recommendations for implementation.

P Tim Sheehan suggested we review why the 25% maximum county elected cap was placed on the family care district.